



LAWRENCE SMITH III

ASSOCIATE

CONTACT

214-484-8040

LAWRENCE@CONCENTREGROUP.COM

CONCENTREGROUP.COM



fb.me/ConcentreDallas



Inked.in/ConcentreDallas



@ConcentreDallas



PROFILE

YEARS AT CONCENTRE:

Two

ALMA MATER:

Cornell University



BEVERAGE OF CHOICE

Smoked Old Fashioned with Breckenridge Bourbon Whiskey



HOBBY OR PASSION

Traveling with friends, specifically exploring nature in different countries



RANDOM FUN FACT

By the end of this year, I will have visited six continents, having worked in four.



FAVORITE TRAVEL DESTINATION

Costa Rica



TOP BUCKET LIST ITEMS

Iceland's Blue Lagoon
Skydiving
Pyramids of Egypt



MOST SIGNIFICANT BUSINESS LESSONS YOU HAVE LEARNED THROUGHOUT YOUR CAREER

- Be true to yourself; do what you love
- Don't be afraid to take risks
- Always do what's right



IMPORTANT BUSINESS SUCCESSES YOU HAVE ENJOYED

- Working with the President of Ghana and the Microfinance and Small Loans Centre to develop a strategy to increase effectiveness and return for government and citizens of microfinance loans.
- Helping Johnson & Johnson, Aetna successfully collaborate to deliver one Pharmaceutical Benefits package.
- Leading a Transformation at Southwest Airlines to increase employee career opportunities, optimize vendor management, increase velocity/quality of code builds, and optimize the tools suite.