

# TONY VIGILANTE

ASSOCIATE

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#### **EDUCATION**

#### ALMA MATER:

Texas Tech and UT Austin (MBA)



#### **BEVERAGE OF CHOICE**

Coors Light



#### **HOBBY OR PASSION**

Brazilian Jiu-Jitsu



#### WHERE HAVE YOU LIVED/WORKED?

**Lived:** Woodbury, MN; Plano, TX; Lubbock, TX; San Antonio, TX; Dallas, TX

Worked: USAA; Alvarez & Marsal; Concentre



#### TOP BUCKET LIST ITEMS

- 1. Heli trip in Alaska or Canada (snowboarding)
- 2. Visit all 50 states with my wife
- 3. Spend a week in the Grand Canyon



### WHAT ATTRACTED YOU TO CONCENTRE?

The entrepreneurial opportunity: After graduating from business school, I wanted to find a job where I had a chance to directly impact the future of a company. To find a company where the leadership gives everyone a chance to jump in on shaping the strategy is rare.



## MOST SIGNIFICANT BUSINESS LESSONS YOU HAVE LEARNED THROUGHOUT YOUR CAREER

The importance of writing down your goals – Not sure I buy into the thought that writing down goals gives you a better chance of achieving them, but it guarantees that you do in fact have goals... A lot of people I have worked with over the years think they have goals, but most of the time they struggle articulating them. (Try asking your colleagues about their goals)

People are the most valuable asset in most companies – Creating a strong corporate culture where the employees are aligned with the mission and values of the company is a very powerful thing. If you can create an environment where your employees are genuinely excited to come to work great things will happen. (What incentives does your company use?)